## **Supplier Orientation: Part 2**



# "Accessing Procurement Systems and Tools"



## Welcome!





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## Agenda

- State Purchasing Overview
- Georgia Procurement Manual
- Order of Precedence
- Competitive Bidding Requirements
- Team Georgia Marketplace
- eSource
- Statewide Contact Index
- Agency Procurement Officers List
- Supplier Training
- Support and Assistance
- Questions and Answers



## State Purchasing Division



State Purchasing is responsible for the purchase of more than \$4.5 billion of goods and services each year for state entities, colleges and universities. The division:

- Sets the procurement rules and regulations
- Manages procurement systems and platforms
- Issues and regulates statewide contracts
- Promotes equal access and competition among suppliers

For more information, visit our website: www.doas.ga.gov

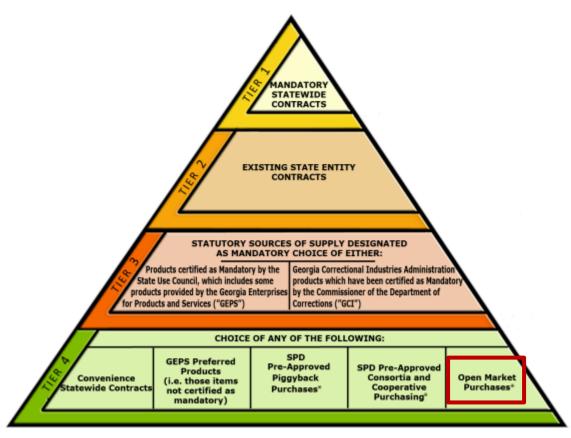
## Georgia Procurement Manual



The GPM is available online and in print format from our website. You can access both formats at any time.

## Order of Precedence

#### **Order of Precedence**



- Any employee requesting the purchase of a service and/or product must first check the Order of Precedence for purchasing
- Only after checking first 3 tiers, can we procure from the Open Market

## Competitive Bidding Requirements



- < \$25,000 No bidding required
- ≥ \$25,000 Requires a bidding process
- Bids are posted on the Georgia
   Procurement Registry
- Sourcing methods include RFQ, RFP, RFI, RFQC
  - RFI and RFQC do not end in award
- Sourcing tools include Team Georgia
   Marketplace<sup>™</sup> and eSource



First step in Doing Business with the State of Georgia!

#### **Desktop and Laptop Computers**

#### TeamWorks Financials 9.2

(PeopleTools v. 8.55.20)

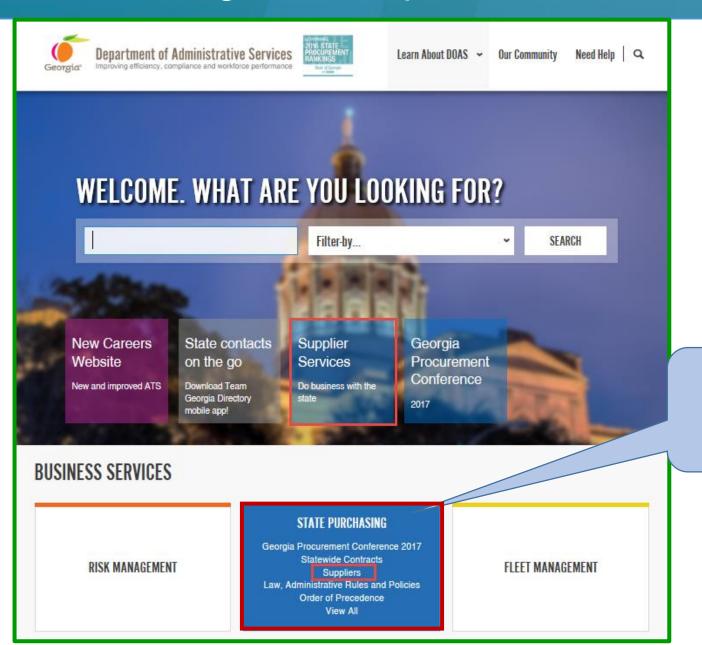
- Chrome 35, 43, 58, 69
- Microsoft Edge 39, 52
- Internet Explorer 11
- Firefox 38, 42, 52, 53, 60,62
- Mac Users: Safari 8, 9

#### **Mobile Browsers**

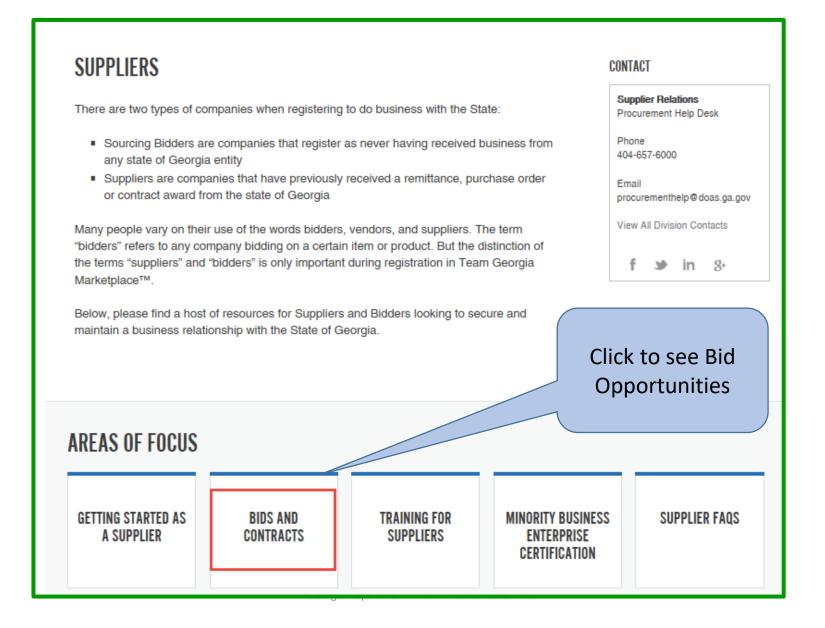
#### TeamWorks Financials 9.2

(PeopleTools v. 8.55.20)

- Chrome for Android 5, 6, 7, 8
- Safari for iOS 8, 9



Select Suppliers under **State Purchasing** 







Learn About DOAS ~



Understanding Bids and

procurementhelp@doas.ga.gov

View All Division Contacts

Agents are available.

in

Contracts

404-657-6000

Phone

Click to register in Team Georgia Marketplace<sup>TM</sup>

#### UNDERSTANDING BIDS AND CONTRACTS

Team Georgia Marketplace is the center for e-business matching Georgia government buyers with sellers. The electronic procurement system is designed to improve practices, capacity, information tracking and procurement technology for government or Login to Team Georgia Marketplace to designed with the state.

#### **Bid Opportunities**

Contract opportunities are posted by state and local government buyers via the Georgia Procurement Registry (GPR), a free web-based advertising system. Suppliers should check the GPR for potential bid opportunities from Team Georgia Marketplace and eSource.

#### Statewide Contracts

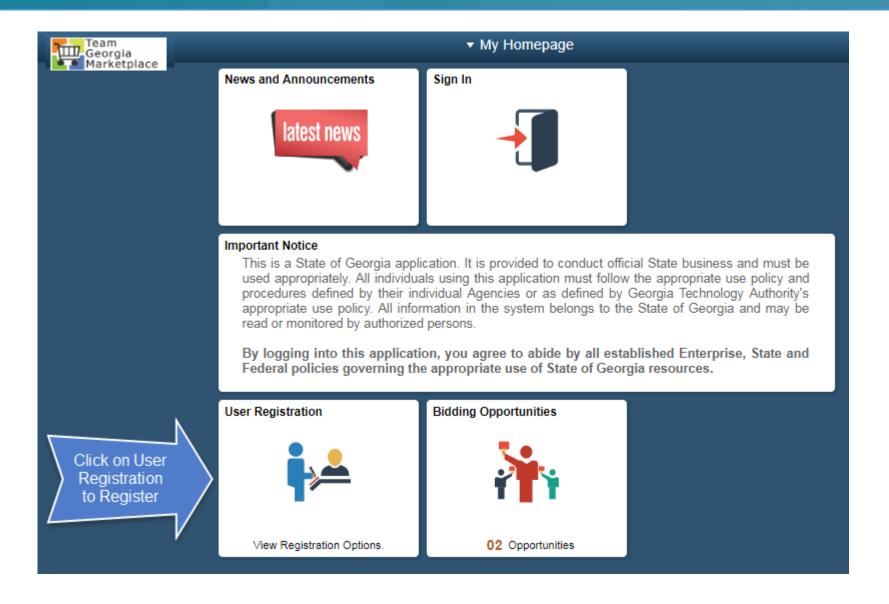
By leveraging the state's purchasing power, State Purchasing establishes competitive statewide contracts for a variety of products, services, and equipment. State and local governments can benefit from the convenience and competitive pricing of these preestablished contracts. Statewide contracts include commonly used commodities such as office furniture, motor vehicles, temporary staffing, building supplies, and many other commodities and services. These contracts are classified as mandatory or convenience. For more information on statewide contracts, visit the <a href="Statewide Contract Index">Statewide Contract Index</a>. The login information is as follows: User name: tgmguest. Password: tgmguest.

#### Agency/College and University Procurement Officer List

An alphabetical list of agency names, mailing addresses, telephone numbers, and e-mail addresses for Agency, College and University Procurement Officers. This APO / CUPO listing can be used as a resource for companies wishing to secure no-bid purchases.

#### RELEVANT LINKS

Team Georgia Marketplace	<b>(</b> )
Georgia Procurement Registry	0
ESource	0
Agency Procurement Officers (APOs)	0





**User Registration** 

#### Registration Unknown



Unsure of How to Register?

#### Bidder Registration



Select this option if you have never done business with State Of Georgia and register here to be able to bid on events.

More...

Register now

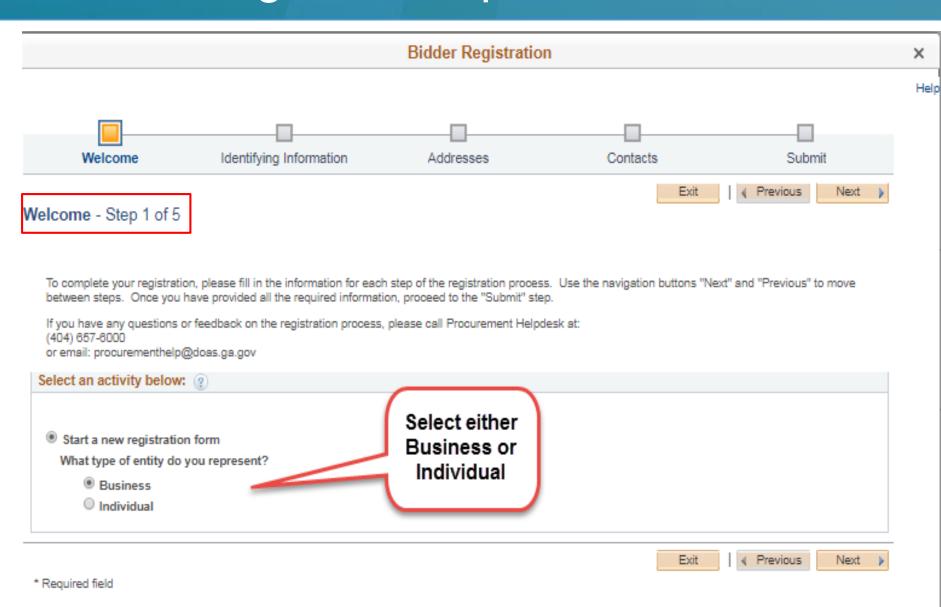
#### Add New User



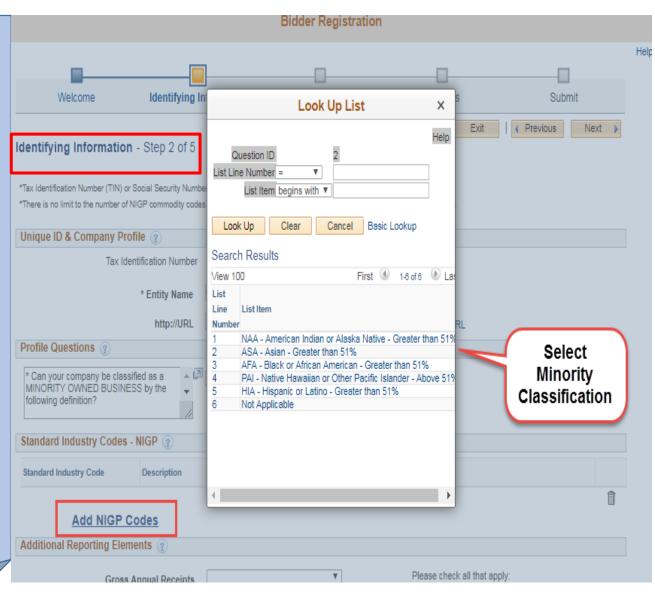
Add New User For Existing Supplier Account and to be able to see purchasing details.

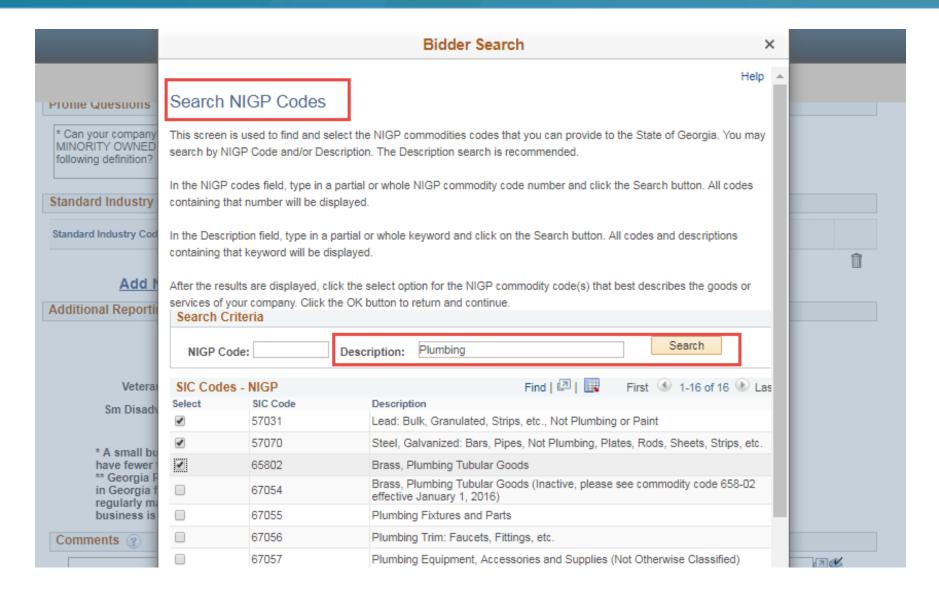
More...

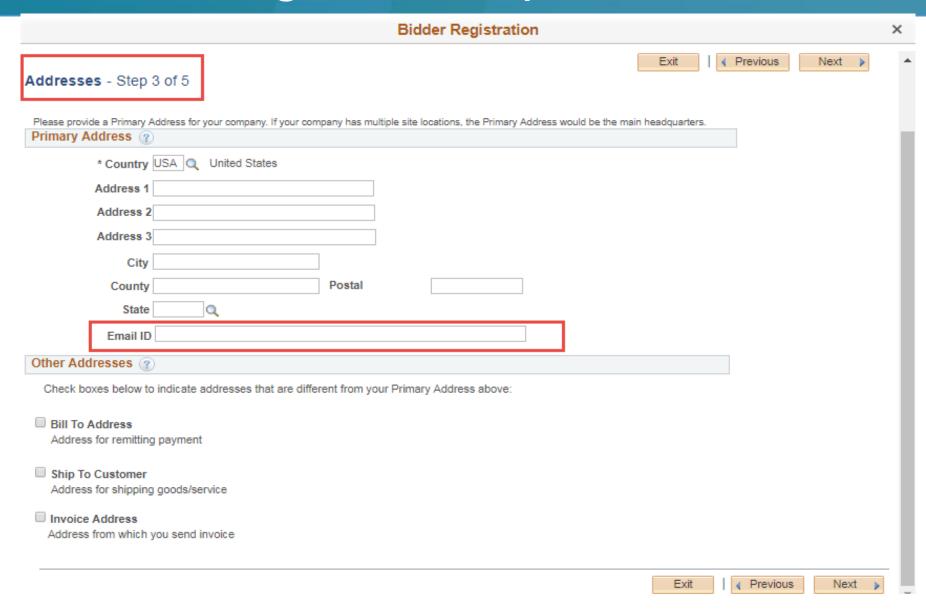
Register now

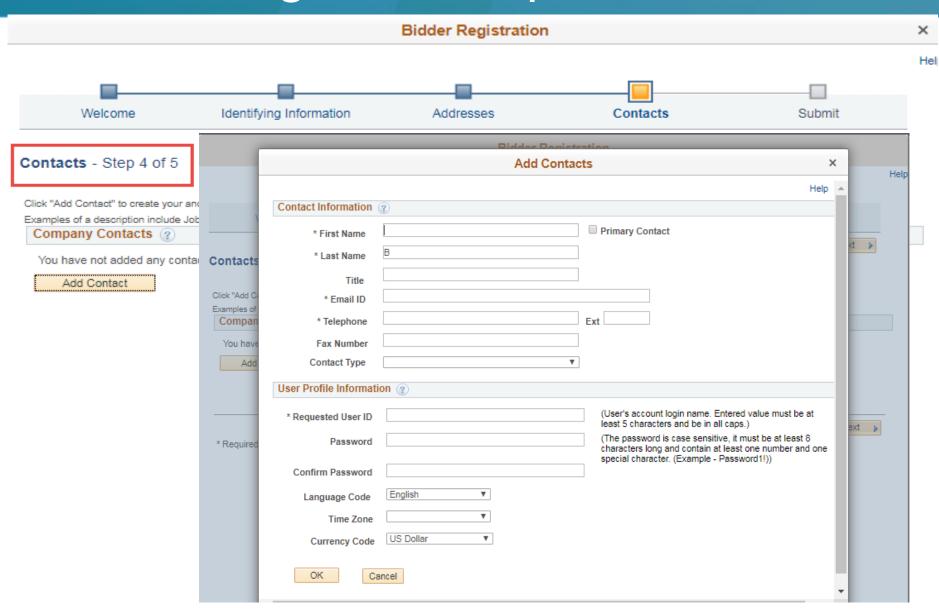


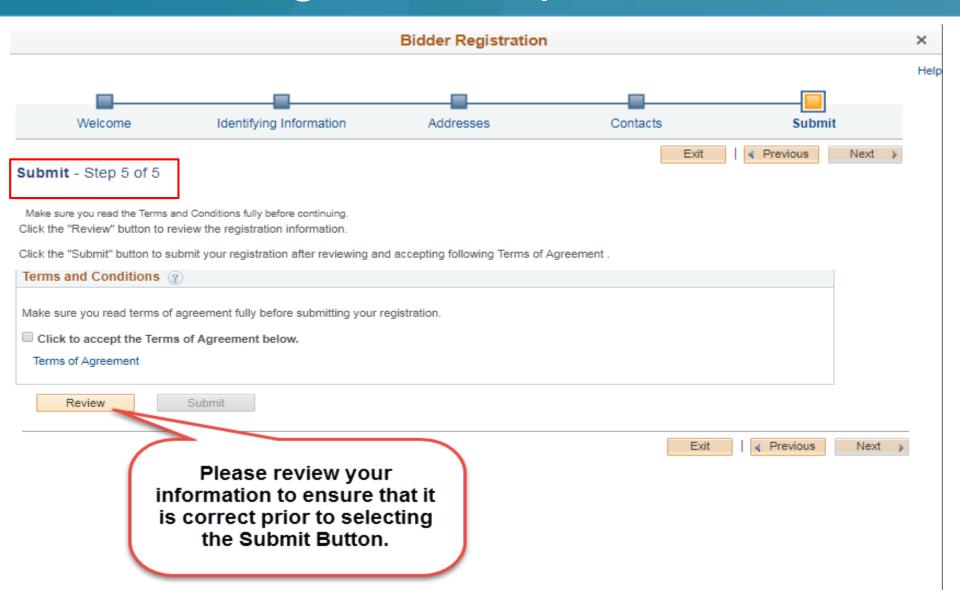
- The NIGP Commodity
   Services Code was
   developed by the
   National Institute of
   Governmental
   Purchasing to bring
   efficiency to automated
   purchasing
- The NIGP Codes provide an excellent coding structure for standardizing purchasing
- Identify which products and/or services you wish to sell to the state



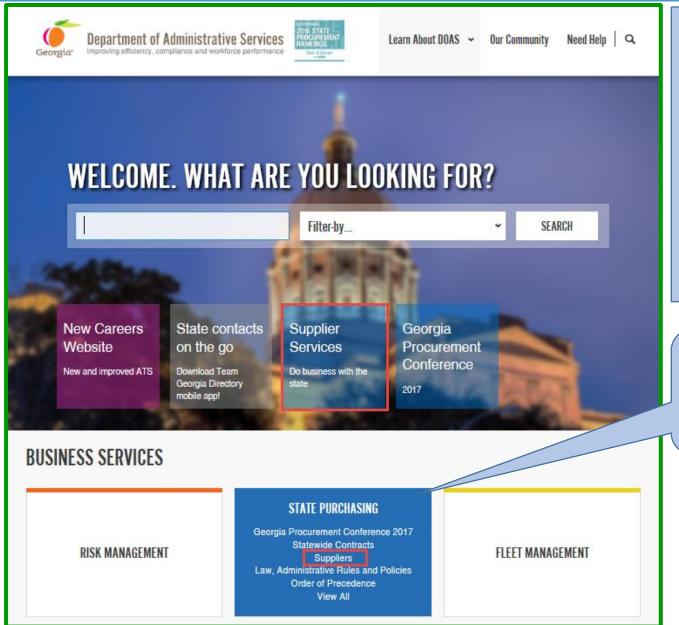






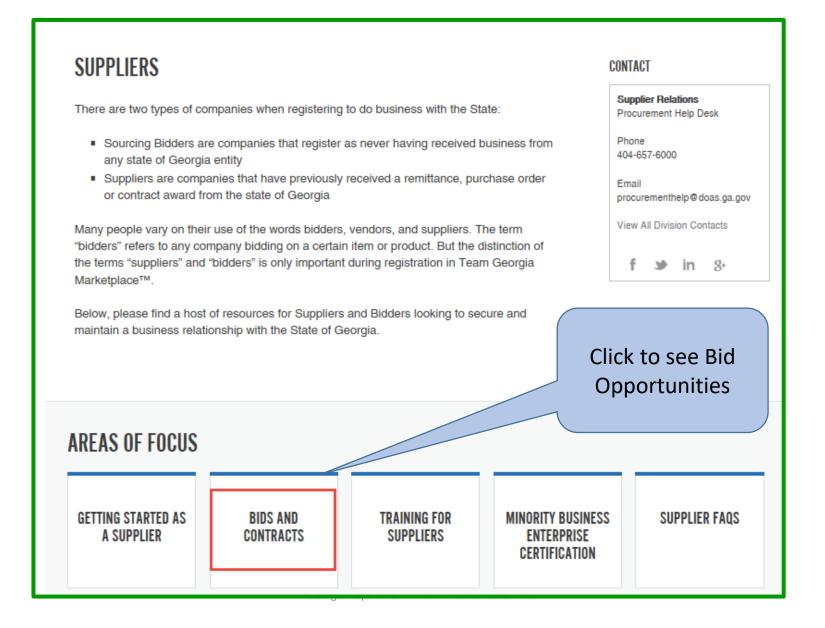


# Team Georgia Marketplace Demonstration



- Suppliers may view open and awarded solicitations by accessing the Georgia Procurement Registry
- Respond electronically in Team Georgia Marketplace™ or eSource

Select Suppliers under **State Purchasing** 





#### Click to see Bid Opportunities

#### UNDERSTANDING BIDS AND CONTRACTS

Team Georgia Marketplace is the center for e-business matching Georgia governmen buyers with sellers. The electronic procurement system is designed to improve practic capacity, information tracking and procurement technology for government entities.

Registering in Team Georgia Marketplace is the first step for companies wishing to d business with the state.

#### **Bid Opportunities**

Contract opportunities are posted by state and local government buyers via the <u>Georgia Procurement Registry (GPR)</u>, a free web-based advertising system. Suppliers should check the GPR for potential bid opportunities from Team Georgia Marketplace and eSource.

#### **Statewide Contracts**

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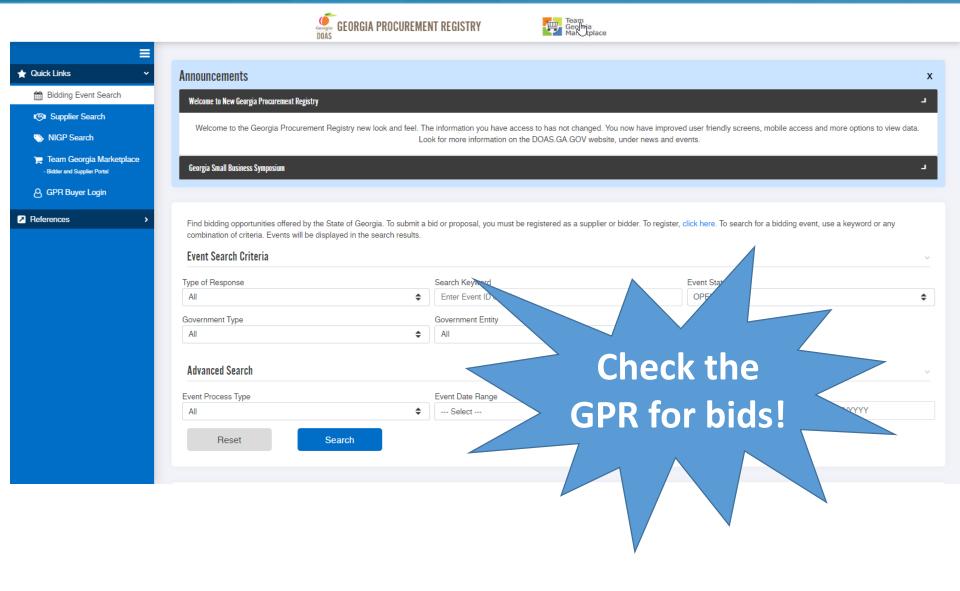
An alphabetical list of agency names, mailing addresses, telephone numbers, and e-mail

#### CONTACT

# Understanding Bids and Contracts Procurement Help Desk Phone 404-657-6000 Email procurementhelp@doas.ga.gov View All Division Contacts

#### **RELEVANT LINKS**

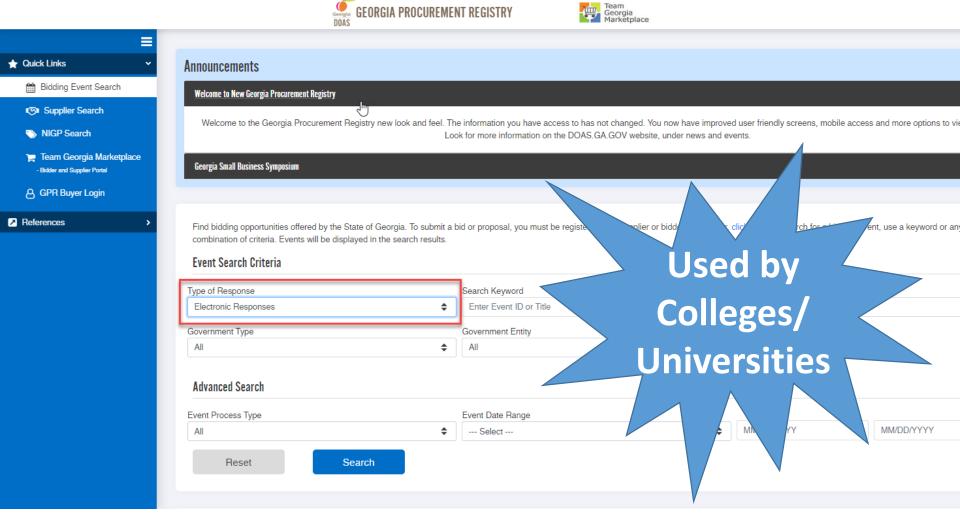
Team Georgia Marketplace	<b>③</b>
Georgia Procurement Registry	<b>③</b>
ESource	<b>③</b>
Agency Procurement Officers (APOs)	<b>③</b>



## Georgia Procurement Registry Demonstration

## eSource

eSource is a procurement sourcing and solicitation tool that enables purchasing agents of the state to electronically solicit bid opportunities.



### eSource



bidnotice.donotreply@doas.ga.gov

O Bailey, Julian

eSource Announcement to Suppliers, Ref: ES-RFQ-52100-364

eSource Announcement to Suppliers

Julian Bailey

julian.bailey@doas.ga.gov

Default Bidder Team Georgia Marketplace

ALBANY STATE UNIVERSITY, a Georgia government entity, has posted a solicitation which is available for your company's response. Your firm was selected based on NIGP code(s) listed in you

This solicitation entitled, J Building Boilers, is accessible for on-line viewing and reply. It will close on 02/18/2020 @ 01:00 PM.

To access this solicitation, the following system Invitation-ID and Invitation Code are required.

NOTE: The Invitation-ID and Invitation Code are provided for this solicitation only. They are not related to your user name and password in the registration system. Your Invitation-ID and Invit

Invitation-ID: <u>julian.bailey@doas.ga.gov</u> Invitation Code: eqTJI04ZC4

Click on the link below to access the eSource system:

http://ssl.doas.state.ga.us/PRSapp/EQ\_vendor\_login.jsp?N=5536412

If you have any questions regarding this solicitation, you may email Causey, Joy at joy.causey@asurams.edu.

Thank you for your interest in opportunities with Georgia Government.

#### Supplier's Guide to eSource

Responses to this solicitation will not be considered if submitted by Fax, Email, Post or Hand delivery. Only responses submitted via the electronic link provided in this email will be considered.

If your company does not provide this commodity or service, and you do not want to receive further notices about this commodity or service, please revise your NIGP Product Item Code selections on our website at:

Follow the link to the <u>Team Georgia Marketplace registration system</u> (https://fscm.teamworks.georgia.gov/psc/supp/SUPPLIER/ERP/c/NUI FRAMEWORK.PT LANDINGPAGE.GBL?) 'Login' to maintain your Supplier Information and follow the instruction to update the information.

- In order to bid on an eSource, you must have received an email invitation to bid
- Contains eSourcespecific User ID and Password
- Can only be used for that eSource
- Not the same User
   ID/Password
   combination as used for
   Team Georgia
   Marketplace







#### State of Georgia eSource System

Walcoma	to Nove C	Laoresia I	rocurement	Register

Welcome to the Georgia Procurement Registry new look and feel. The information you have access to has not changed. You now have improved user friendly screens, mobile access and more options to view data. Look for more information on the DOAS.GA.GOV website, under news and events.

#### Georgia Small Business Symposium

#### Supplier Response

eSource Number:	ES-RFQ-52100-364
eSource Title:	J Building Boilers
eSource Close Date/Time:	02/18/2020 01:00 PM EST
Supplier Company Name:	Default Bidder Team Georgia Marketplace
Supplier Contact:	Julian Bailey

#### Offerors' Conference Information

Conference Attendance	Optional
Conference Date/Time	01/24/2020 @ 10:00 AM

This system will give you the ability to respond online to this eSource. All supplier responses must be submitted prior to the eSource Close Date/Time. (02/18/2020 01:00 PM)

Please enter the Invitation-ID and Invitation Code supplied to you in an email message by The State Purchasing Division for this solicitation.

Invitation-ID:
Invitation Code:

Submit

Enter the Invitation ID and the Invitation Code that was emailed to you.

## eSource

<u>SPD-SP064ImmigrationandSecurityForm</u> <u>SPD-SP060ContractingwithGeorgiaDOAS</u>



#### **GEORGIA PROCUREMENT REGISTRY**



#### **eSource Summary Information**

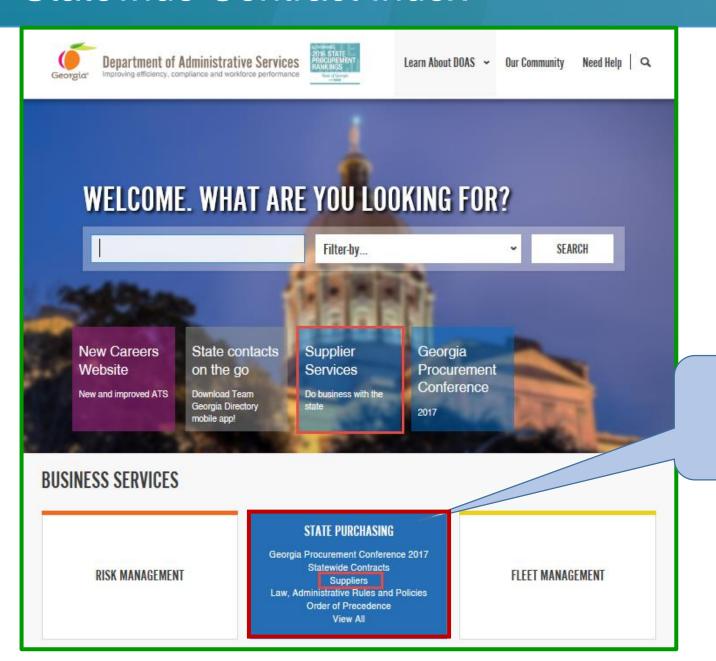
eSource Number	ES-RFQ-52100-364
Agency Name	52100 ALBANY STATE UNIVERSITY
Solicitation Process	RFQ
Purchase Type	Open Market
Category Type	Services/Special Projects
Contact Name	Causey, Joy
Contact Phone	No Calls
Contact Email	joy.causey@asurams.edu
Fiscal Year	2020
eSource Title	J Building Boilers
eSource Description	Albany State University is seeking a supplier to demo and dispose of our existing boiler located on our West Campus, Bldg. J. The supplier will supply and install two Patterson Kelley boilers, Model SC-1000, and install secondary boiler pump(s) for each boiler. This is a turn-key project as specified in attached documents.
eSource Released Date	01/17/2020 03:46 PM
Closing Date/time	02/18/2020 @ 1:00 PM
NIGP Code Selection:	94125 Boiler Maintenance and Repair, Steam, Including Testing Services, (See 941.
Documents	eRFQ Template
	Contractor Affidavit OCGA 50-5-85
	Mandatory, Requirements
	SPD-SP025StateEntityContractforServices (1)
	SPD-SP042SupplierGeneralInformationWorksheet
	SPD-SP045TaxComplianceForm

#### Offerors' Conference Information

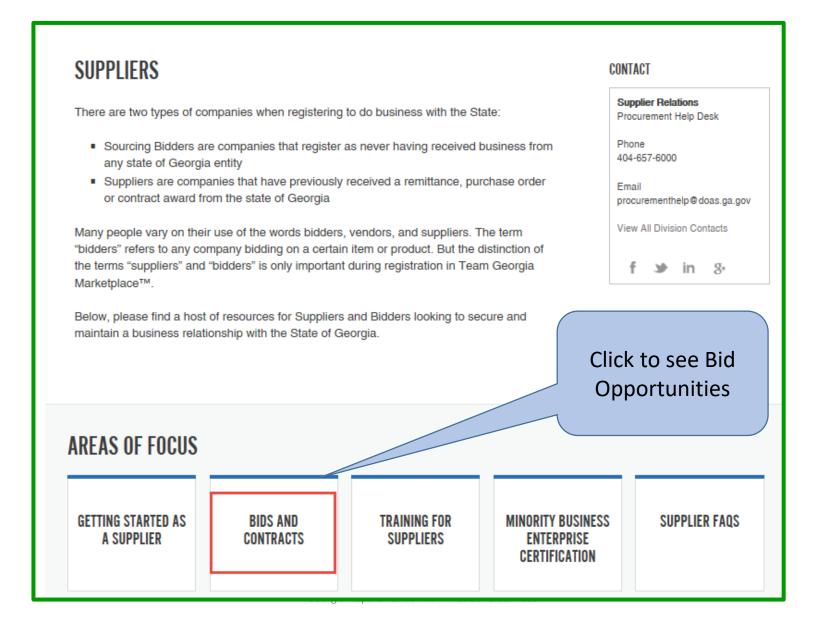
Optional
01/24/2020 @ 10:00 AM
Albany State University, West Campus
2400 Gillionville Road
Albany
GA
31707
Building J, Lobby

You will now have access to the bid details and can respond to the bid.

Supplier's Guide to eSource



Select Suppliers under **State Purchasing** 









Learn About DOAS ~

**Our Community** 

Need Help

(

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#### CONTACT

Understanding Bids and Contracts

Procurement Help Desk

Phone 404-657-6000

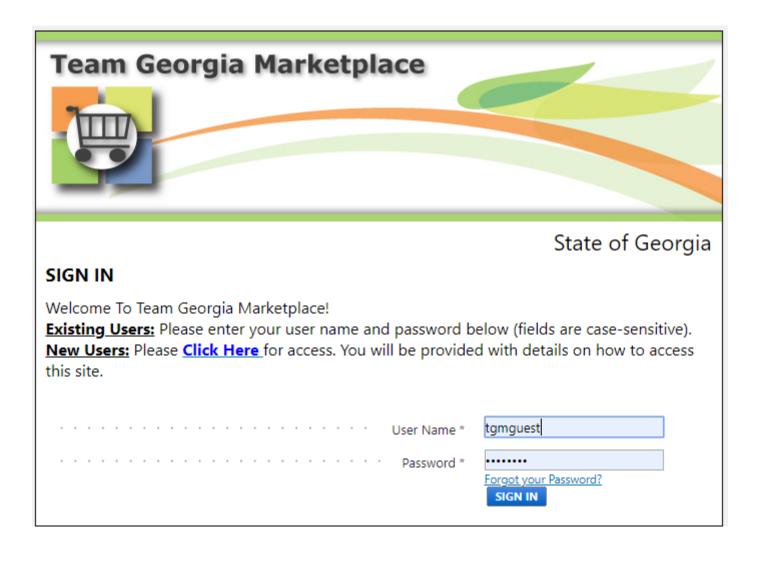
Click to login to access the Statewide Contact Index

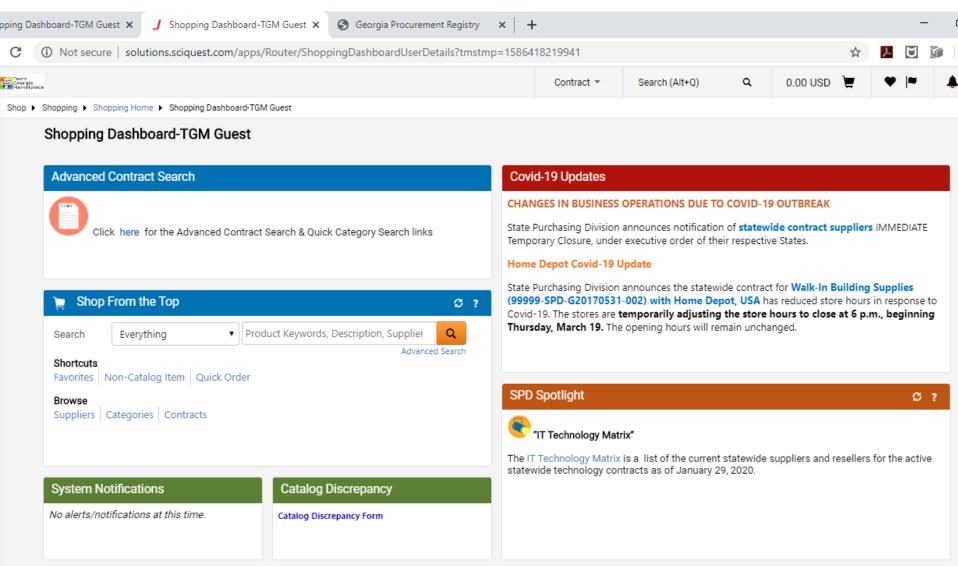
#### RELEVANT LINKS

Team Georgia Marketplace

Georgia Procurement Registry

ESource





## Agency Procurement Officers List



GEORGIA PROCUREMENT REGISTRY

ANNETTE BAZHAW

Annette.Bazhaw@dch.ga.gov

## Supplier Training

Training includes web-based videos, quick reference guides, webinars, and classroom-based **Orientations and Seminars** across the State!



#### SUPPLIER TRAINING

#### **Supplier Orientations**

Supplier orientation sessions feature information on how to register your company to be on the state's supplier list and establish your eligibility to receive bid notices. At these sessions, general information will be given about the purchasing process and the various kinds of purchases that are made by government entities.

Click here to Register for a Supplier Orientation.

#### **Supplier Webinars**

During these sessions, companies are shown the steps to respond to bids in Team Georgia Marketplace and eSource. They will learn how to search the Georgia Procurement Registry for open and awarded solicitations, and download and attach required documents. They will also be shown important things to remember as they navigate through the state's procurement process. If information is needed about specific events, Suppliers are encouraged to contact the associated Buyer for said solicitation.

Visit the supplier training calendar for all scheduled Orientation and Webinar sessions.

#### **Pre-Recorded Training Webinars**

Real-time training for suppliers is listed below. Companies can view pre-recorded training webinars or review quick reference guides for assistance with Team Georgia Marketplace and eSource functions

- · Georgia Procurement Manual (GPM) for Suppliers
- Register as a Sourcing Bidder
- Maintain Bidder Information
- · Register as a Supplier
- Maintain Supplier Information
- Manage Purchase Orders
- Manage Payment Information
- · Responding to a Request for Proposal in eSource
- Responding to a Request for Quote in eSource
- Responding to a Request for Qualified Contractors in a Source

#### CONTACT

#### Supplier Training

Procurement Help Desk

Phone 404-657-6000

procurementhelp@doas.ga.gov

View All Division Contacts





## Support & Assistance

- Supplier Services Website
  - ➤ Georgia Procurement Manual
  - ➤ Team Georgia Marketplace Training
  - ➤ eSource Supplier's Guide
  - >eSource Supplier's Training (online)
- Supplier Orientation
- Supplier Webinar
- Supplier Outreach & Communications
  - ➤ Julian A. Bailey, <u>julian.bailey@doas.ga.gov</u>
  - ➤ Telisha Farrow Jackson, <u>Telisha.Jackson@doas.ga.gov</u>
  - ➤ State Purchasing Contact Center Help Desk Email procurementhelp@doas.ga.gov
- State Purchasing Contact Center Help Desk 404-657-6000

